SEATTLE FILM COMMISSION PRESENTS

FILM CREW TOWN HALL



M5 CREATIVE BUILDING

401 MERCER ST, SEATTLE, WA

TUESDAY, JULY 30







Washington Filmworks



Who are we?

Advocacy - Promotion - Service - Policy

Established in 1991

Embedded in Office of Economic Development

Part of a City's broader Creative Industries efforts

<u>IS</u> the policy shop supporting the film industry

<u>IS</u> economic development (jobs, business, industry growth)

<u>IS</u> the advocate and supporting creative industry businesses, workers, and creatives

<u>IS NOT</u> an arts office, centered in content, artists, or "art for art's sake"



What do we do?

Master Film Permit

Seattle Film Commission

Policy and Initiatives

Marketing and Engagement



Master Film Permit

One-stop-shop for all City-owned property

\$25 per day permit fee

Reduced-rate street parking fees

Free location scout parking passes

Free Filming In Progress signs

Permit gives you authority to film at the public location you need





Seattle Film Commission



Started April 2023

Commissioners representing 11 film sectors

Meets Monthly

Advises City on policies to support growth of film industry

Advises City on economic and workforce development

Develops and recommends sales and marketing materials



Seattle Film Commission

Name	Organization	Position/ Appoi nted by	Discipline
Lowell Deo	Freelance actor	1 (Mayor)	On-screen talent or their representatives
Melissa Purcell	IATSE 488	2 (Mayor)	Film industry labor unions
Michael Huang	Milli Agency	3 (Mayor)	Advertising and creative agencies
Tom Florino	Amazon Studios	4 (Mayor)	Commercial producers or production companies
Laura Jean Cronin	Pound Pictures	5 (Mayor)	Film schools, programs, or film educators
Champ Ensminger	Editor	6 (Council)	Post-production companies and personnel
Kat Ogden	Producer	7 (Council)	Film production crew
Beth Barrett	SIFF	8 (Council)	Film festivals or content distribution companies
Mark Freid	Freelance locations	9 (Council)	Film location managers
Anthony Tackett	African Diaspora Filmmake rs, SFI	10 (Council)	Film organizations belonging to and advocating for communities underrepresented in the film industry
Budi Mulyo	Studivo	11 (Commission)	Immersive technology and emerging technology businesses



Seattle Film Commission

Economic & Workforce Development

Model best practices in public-private partnerships to the City of Seattle, the Puget Sound Region, the State of Washington, and the world

Policy & Initiatives

Support City of Seattle policies and initiatives that educate, train, retain, attract, and grow film jobs and businesses

Marketing & Branding

Promote Seattle as a premier filming destination, centered in growing access for youth and traditionally underrepresented groups



Policy and Initiatives

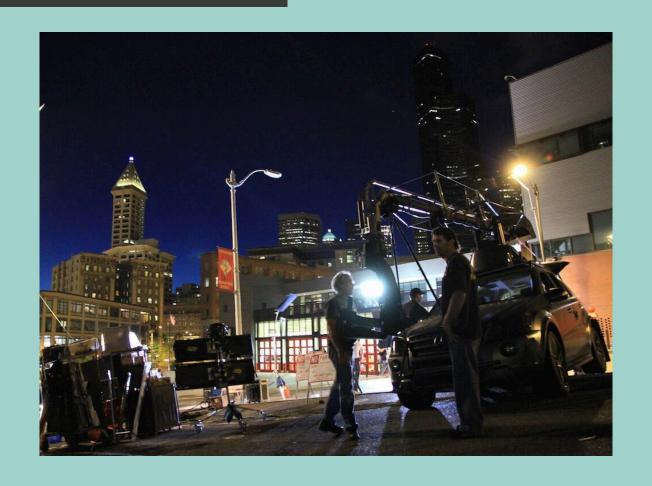
Policy

Commercial drone filming

3rd Party Uniformed Police Officers
Film Ordinance

Initiatives

M5 Creative building
Commercialize Seattle
One-stop-shop permit coordination





Policy and Initiatives



M5 Creative

Short term film production offices
Short term creative production space
Filming location

Creative economy events
Workshops

Training & workforce development



Marketing and Engagement



Interagency partnerships

Washington Filmworks, King County Creative, Peer Cities, Unions, film festivals, film orgs

Sales and Marketing

SXSW, Sundance, AFCI, LA Studios

Business and Neighborhood districts

Branding Seattle for film



Seattle Film Office

Chris Swenson, Film
Program Manager
Taylor Durand-Scaggs, Film
Permit Specialist

seattle.gov/film filmoffice@seattle.gov



Seattle Film Commission

seattle.gov/seattlefilm commission seattlefilmcommission@ seattle.gov



M5 Creative





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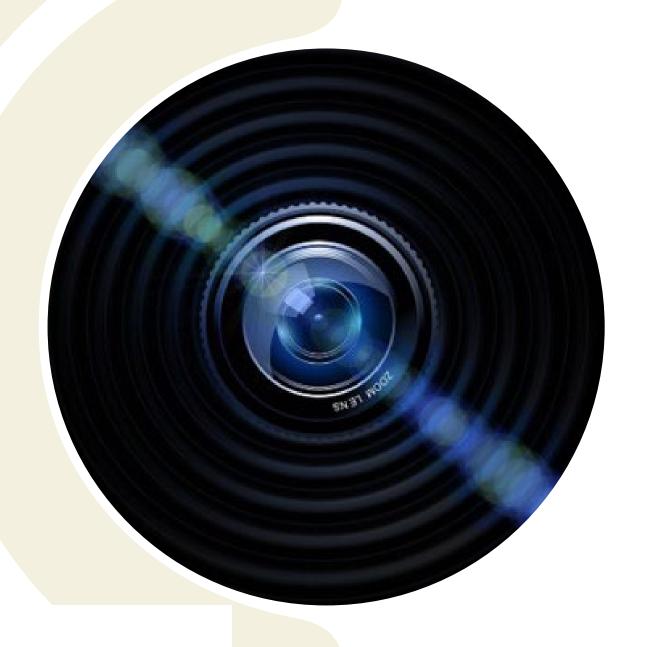








Washington Filmworks



FILM CREW TOWN HALL 7/30/24 @ M5



Office of Economic Opportunity & Creative Economy

KING COUNTY CREATIVE **FILM** INITIATIVE **PRIORITIES**



Film permitting in Unincorporated King County & properties



Harbor Island Studios capital & facility development



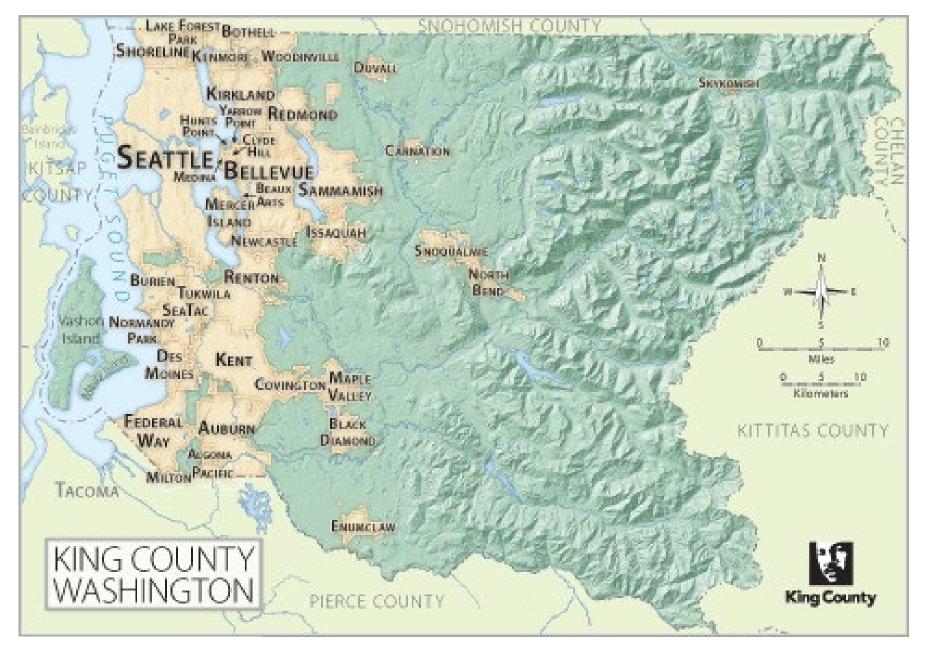
Policy & Initiative Development



EFAB (Executive's Film Advisory Board)



Marketing & Engagement



39 cities

12th largest county in US

2.3 million residents

Unincorporated King County = 250,000 pop

Regional film liaison network

Executive Constantine + 9 elected County Councilmembers

9 Council districts

Seattle is the County seat



ASHTON
ALLISON
Economic
Opportunity
Director



KATE
BECKER
Creative
Economy
Director



AMIE
DANIELEWICZ

Economic
Opportunity
Manager



Executive Assistant

CARLY

BOUTON



SURFACE
Executive
Analyst/Project
Manager

SUSANŌ

OFFICE OF ECONOMIC OPPORTUNITY & CREATIVE ECONOMY

KING COUNTY FILM LIAISON NETWORK







KING COUNTY ROADS LIAISON



KING COUNTY
INTERNATIONAL AIRPORT
LIAISON



KING COUNTY METRO LIAISON



REGIONAL FILM LIAISON NETWORK WITH KING COUNTY CITIES & FILM OFFICES



- < Nate Brend
- < Harbor Island Studios Facility Manager
 - Mark ZandbergKing Co PropertyManager







- King County's funder of arts, culture, heritage and preservation
- 4Culture funds both film nonprofit organizations & individual filmmakers
- Doors Open passed by King County Council in December 2023
- · New funding available with applications opening next month



EXECUTIVE'S FILM ADVISORY BOARD MEMBERS (EFAB):

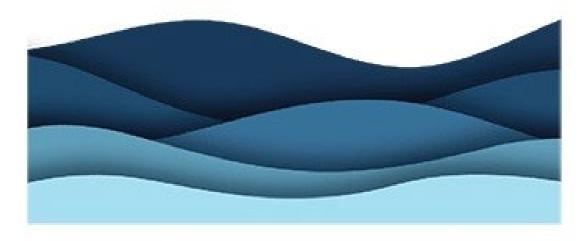
Peter Barnes, Retired Studio Owner, Clatter & Din Tony Becerra, Director, DGA Vicky Berglund-Davenport, Location Manager/Producer, LMGI, WA Filmworks Buzzy Cancilla, Commercial Producer Michelle Flowers-Taylor, Actor, Producer Cheo Hodari Coker, Producer/Showrunner/Writer Cynthia Geary, Actor Megan Griffiths, Director, DGA Susan LaSalle, Director/Producer, DGA Lacey Leavitt, Producer/Director Melissa Purcell, IATSE Local 488 Northern Business Agent, Prop Master Eddie Rehfeldt, Producer/Location Manager/Studio Developer Isabella Price, Langston/Seattle Black Film Festival Nasib 'CB' Shamah, Producer/Director



HARBOR ISLAND STUDIOS FEATURES



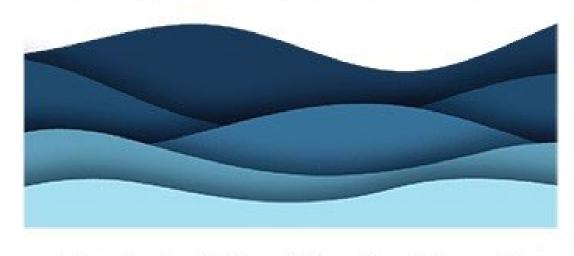
HARBOR ISLAND



STUDIOS

- Feature films
- Episodics
- Commercial work
- Corporate work
- Music videos
- Short films
- Film industry skills training

HARBOR ISLAND



STUDIOS

INCENTIVES:

4 key values that influence Harbor Island Studios rental cost:

- Local job creation
- Diverse cast & crew
- Green filmmaking
- NextGen opportunity

HARBOR ISLAND STUDIOS STATS ~ 1/1/2024 - 7/31/24

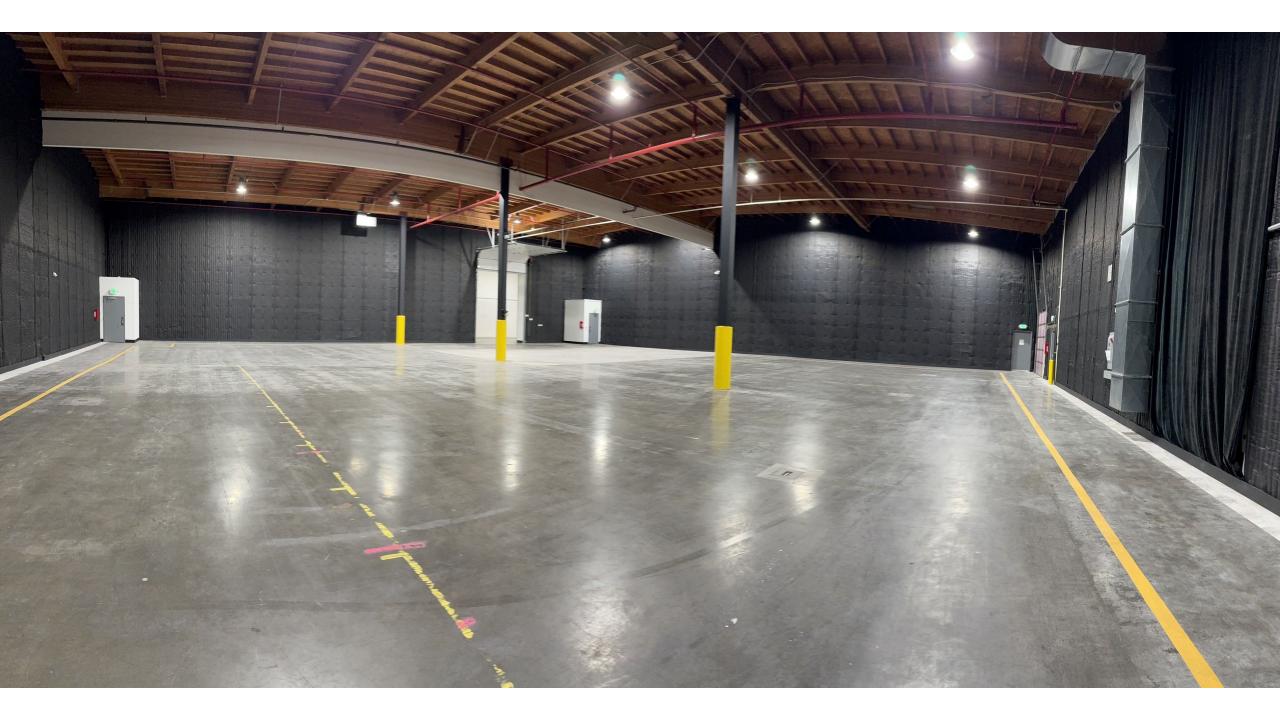
56 productions

128 use days 113 production days

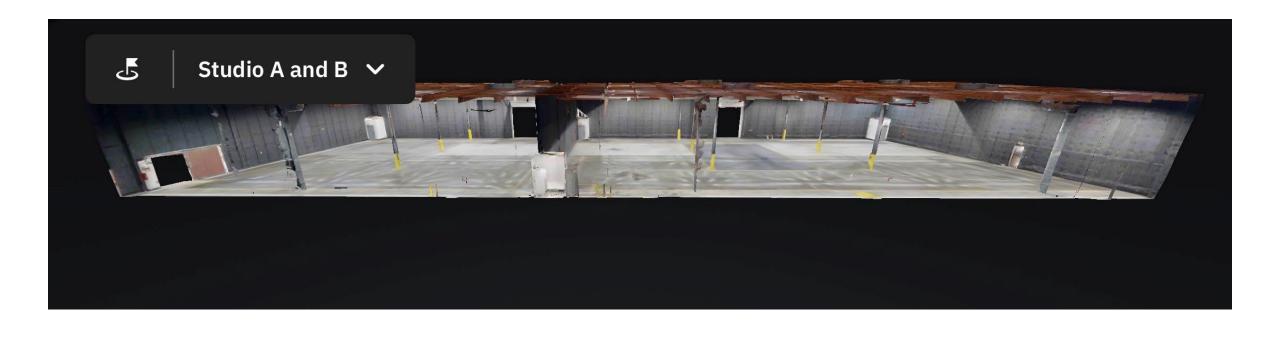
569 cast & crew 1872 cast & crew days

15 tour days w/ 588 guests

4 episodics, 18 independent productions, 4 commercial productions, 15 tours, 4 skills training days







So, what's next at Harbor Island Studios?

Full roof upgrade and sound insulation – October 2024

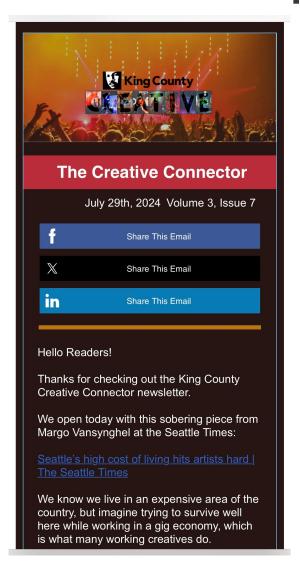
Construction of carpenters' shop – October 2024

Solar feasibility underway

Marketing plan design & launch Winter 2024 New communications strategy underway

Marketing/sales trips 2025

KING COUNTY CREATIVE COMMUNICATIONS



MONTHLY CREATIVE ECONOMY NEWSLETTER

SOCIAL MEDIA:

King County Creative FB Group

IG: @kingcountycreative

IG: @harborislandstudios

HOW DO I RESERVE HARBOR ISLAND STUDIOS?

www.kingcountycreative.com

Click on the Studio Facilities link Fill out the inquiry form kingcountycreative.com

King County CREATIVE





Artists, musicians, filmmakers, production workers and creative businesses help make King County culturally vibrant and economically strong. However, between rising costs, inequity, and competing local priorities, there are many barriers to success for creatives in the region. King County Creative seeks to change that with support, resources, policy development and coalition-building by, of and for our essential local creatives and cultural workers.





Kate Becker
Creative Economy Director
Office of Economic Opportunity & Creative Economy
Office of King County Executive Dow Constantine

kate.becker@kingcounty.gov www.kingcountycreative.com

206-669-4524

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Washington Filmworks



ABOUT WASHINGTON FILMWORKS



Legislatively Commissioned Non-Profit

Launched 2007 (6th Incentive)

Economic Development in Film Industry (updated 2022)

Board Appointed by Governor

Two Advisory Boards

WHAT WE DO



Film Funding

Production Resources

Workforce Development

Marketing

Advocacy

STATE OF THE INDUSTRY

Los Angeles Times

U.S. film and TV production down 40% from peak TV levels, report says



Film and TV Production Slowdown Hits Canada, Too

DEADLINE

Moody's Sees Eventual Guild Deals Costing Media Companies A Collective \$450M-\$600M A Year; Movie Theaters First At Risk From Strikes



'The great contraction' hits Hollywood

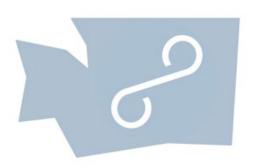
TARGET MARKET

Incentives Drive Decisions

Target Market: \$3M - \$10M

Types of Projects Streaming Episodic Independent Projects Rural Commercials

20% Goals Telling the Story of Historically Underrepresented Communities Filming in Rural





MARKETING WASHINGTON STATE



Quarterly Sales Trips (NY/LA)

Filmmaker Dinners (NY/LA)

Panel Participation (WA / National)

National Commercial Campaign

Location Managers Guild International Presentation (Fall)

Participation in AFCI

AICP Conversations

Fam Trips



SMALL BUDGET PROD INTIATIVE

May 1, 2023



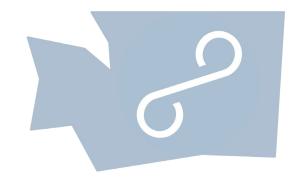
WA State Directors & Producers \$20K - \$1M First Money In

15 Fully Funded10 from Puget Sound

6 Conditionally Approved 2 from Puget Sound

Next Window - Fall 2024





FUNDING INITIATVE: ROUND 1

26 Applications \$570,000 in Asks

5 Recipients // 2 Puget Sound

Next Round: October 15, 2024

ATL EDUCATION AND MENTORSHIP PROGRAM 30 in Cohort

15 Cohort Members from Puget Sound

3 of 5 Mentees Puget Sound

Documentary: September 6, 2024

Production Directory

2 List Your Project

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Washington Filmworks